



Institute of Seatrtransport  
海運學會

*In conjunction with*



*Sponsors:*



## Lecture & Workshop on PRACTICAL ASPECTS OF MARINE HULL INSURANCE CLAIMS

MATF

**MATF-funded courses on the “pre-approved” list (maritime-related) under ProTERS**

*CPD: Pending accreditation from the Law Society of Hong Kong*

## General Average and York-Antwerp Rules & Salvage and Lloyd’s Open Form

**Date:** Saturday, 25<sup>th</sup> November 2023

**Time:** Hong Kong Time

Registration From 09:00

Lecture Morning Session 09:30 – 12:45 (including 15-min. break)

Afternoon Session 14:15 – 17:30 (including 15-min. break)

Lunch 12:45 – 14:15 (Sponsored by CTX Special Risks for participants attending in person)

**Venue:** *Option to attend online by Zoom or in-person:*

Conference Room, Holman Fenwick Willan, 15<sup>th</sup> Floor, Tower One, Lippo Centre, 89  
Queensway, Admiralty, Hong Kong

“General Average & Salvage”

## Supporting Organisations

**CY TUNG International Centre for Maritime Studies**  
**Hong Kong Shipping Circles Association**  
**Ince & Co, Hong Kong**  
**Institute of Chartered Shipbrokers, HK Branch**

**Aim:** This is a one (1) day Course in a series of four being organized by the Institute of Seatrtransport [IoS] and Asia Maritime Adjusting [AMAdj], to provide a masterclass on the practical application of the principles of marine insurance in handling, adjusting and settling claims, with a view to achieving the objectives of speed, economy, accuracy of settlement, and indeed a satisfied Insurer (and Reinsurer) and Assured. This Course should particularly appeal to claims executives working in offices of ship-owners, ship-managers, insurance companies, insurance brokers etc., as well as maritime claims service providers like surveyors, lawyers and adjusters and also for any practitioners in the maritime industry who may be interested in and/or wish to enrich their knowledge in insurance claims.

## Main Features of the Syllabus

To set the scene and provide the basic ground work on Salvage under LOF (Lloyd’s Open Form) and General Average per YAR (York-Antwerp Rules) - to explore the main principles of the method of allocation and spreading the costs of dealing with a maritime casualty among those parties who benefit by ship and cargo being saved.

- A resume of the concept of Salvage and development in relation to environmental concerns; distinctions:
  - Salvage – no cure no pay; several liability
  - Contracts for salvage services
  - Special Compensation and SCOPIC
- LOF 2020 and where a claim for salvage arises ... security, evidence collection, negotiations / arbitration, and settlement – Rule VI of the YAR
- Understand the fundamental principles and essential features of General Average
  - Recognizing General Average – conditions need to be present
  - What are the contributing interests and their respective contributory values
  - Losses allowable: Sacrifices, Expenditures, Substituted Expenses
  - Security for payment of General Average
  - Defences to payment of General Average under Rule D of YAR
- Introduce York-Antwerp Rules; note differences between YAR 1974, as amended 1990 / YAR 1994 / YAR 2016 – reviewing recent leading legal decisions on GA allowances
- Pre-casualty activities
  - H&M Policy – GA Absorption Clause
  - Contract of Carriage – Which set of YAR would ship-owners prefer?
  - Place of Adjustment – to support Hong Kong as an international adjusting centre?
- Post casualty activities using a case study with Qs & As
- Discuss some issues arising (with figured examples where necessary), including:
  - Salvage and GA security on container ships
  - Environmental damage, oil pollution
  - Substituted expenses
  - Insurances on subsidiary interests, in particular, insurance on Average Disbursements
  - Abandonment of voyage
  - Non-Separation Agreement – Rule G of York-Antwerp Rules (since 1994)

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- Ballast General Average
  - Time Bar
  - Recovery from third party
  - Role of Surveyor acting in the general interests
  - Role of Average Adjusters
- Practical example of GA adjustment - followed by workshop discussing the complexities when calculating the GA adjustment
  - Indemnity against H&M Insurers and claim on the Excess Liabilities Insurance (for unrecovered GA/Salvage by reason of under-insurance)
  - Cargo’s perspective – response to General Average
  - Claim on P&I – unrecovered Cargo’s proportion of GA by reason of breach of contract

**Programme:**

Morning session: An Overview – Principles and Practice  
Afternoon session: Workshop – Adjustment and Case Study (Casualty Management)

**Instructors:** [For more details about the speakers, please see pages 6/7]

- **Raymond T C Wong** (Course leader), Average Adjuster, Emeritus Chairman of the IoS, Principal of Asia Maritime Adjusting (Hong Kong).
- **William Lai**, Average Adjuster, Assistant General Manager of Charles Taylor Adjusting / Richards Hogg Lindley; currently on the IoS Executive Committee.

**Guest Instructor**

- **George Lamplough**, a Holman Fenwick Willan Admiralty & Crisis management partner, specialising in collisions, salvage, total loss, wreck removal, groundings, fires, kidnap for ransom and piracy.

**Panelists**

Experienced practitioners of the maritime industry will be invited to share their experience in the case study and discussion sessions, including the following IoS professional members:

- **Rocky Siu**, Master Mariner, HK Senior Pilot, with Master Degree of Maritime Law (CityU), and an Associate of Association of Average Adjusters; currently on the IoS Executive Committee.
- **Wong Cho Hor**, Director of Five Oceans Maritime Ltd.; a Logistics & Projects Consultant with a range of maritime practice experience.
- **Eric Wu**, Director, Head of Underwriting Eastern Syndicate, Steamship Mutual Management (Hong Kong) Ltd.; with over 18-year experience in P&I claims and underwriting after adjusting averages for some 10 years.

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**Medium of Instruction:**

English (but questions during the class can be made in English, Cantonese or Putonghua)

**Fees:      By Registration:**

HK\$1,500 per person

For Members of the IoS:      HK\$800 per person (Students, admission free)

For Overseas attendees:      HK\$800 or US\$100 or RMB700 per person

**By Invitation:** Complimentary

The fee includes attendance, online or in-person, and e-documentation; lunch for in-person participants will be free of charge. Payment receipt will be issued to each paid participant.

The Course fees collected will be donated to the Education Fund of the **Institute of Seatransport**.

**Award:** Participants who achieve the 6-hour attendance will be awarded a Certificate of Attendance.

[MATF Refund (80%) is available for eligible participants.]

[Applying for CPD points by the Law Society of Hong Kong – to be confirmed.]

**Application Procedure:**

- Please complete the Enrolment Form (below page 5)
- Then, please email the completed form to: [info@seatransport.org](mailto:info@seatransport.org) followed by post with payment, upon receipt of which we will send you confirmation by email
- Reservation will be accepted on a first come – first served basis (**seats for in-person attendance being limited**)
- The course fee will not be refundable

**Enquiries:** Ms. Clair Wong - T: 2581 0003 E: [info@seatransport.org](mailto:info@seatransport.org)

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## ENROLMENT FORM

### PRACTICAL ASPECTS OF MARINE HULL INSURANCE CLAIMS *General Average and Salvage*

25<sup>th</sup> November 2023

Last Name : \_\_\_\_\_ First Name(s) : \_\_\_\_\_  
[For application for MATF Refund, the full name must be the same as that in the HK ID Card.]

To attend : \_\_\_\_\_ [online by Zoom or in-person]

Attending in-person will join the course lunch free of charge – \_\_\_\_\_ [Yes or No]

Whether Member of Institute of Seatransport? \_\_\_\_\_ [Yes or No]

Whether overseas attendee? \_\_\_\_\_ [Yes or No]

Whether Student? \_\_\_\_\_ [Yes or No]

Telephone/Mobile : \_\_\_\_\_ Email address: \_\_\_\_\_

Company / University : \_\_\_\_\_

Correspondence Address : \_\_\_\_\_  
\_\_\_\_\_

#### For payment of Admission Fees:

Please send cheque drawn payable to “**Institute of Seatransport**” to Institute of Seatransport:  
Room 1407, 14/F., OTB Building,  
259-265 Des Voeux Road C.,  
Sheung Wan, Hong Kong.

#### **OR**

Please pay in / remit direct to the following bank account of Institute of Seatransport with Dah Sing Bank and email the Bank’s transaction / remittance advice confirming such payment, to [info@seatransport.org](mailto:info@seatransport.org)

Bank : Dah Sing Bank

A/c No: 85-328-0360-3

i/n/o : Institute of Seatransport

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## INSTRUCTORS

- **Mr. LAI Wai Lim, William**  
Assistant General Manager  
Charles Taylor Adjusting / Richards Hogg Lindley

William began his career in the maritime industry in 2005, and has experience in a range of maritime practice, on liner shipping agency, ship broking, marine insurance broking (underwriting and claims handling), and started practising average adjusting at Asia Maritime Adjusting (HK) in 2014. Having satisfied the demands of the examiners of the Association of Average Adjusters, he was elected a Fellow of the Association at its general meeting in May 2019. He joined Charles Taylor Adjusting in August 2020 and as a member of the senior adjusting team, he helps to serve the clients in Greater China market in various kinds of marine hull claims. He is currently on the executive committee of the Institute of Seatransport and the Hong Kong Logistics Management Staff Association, also sitting on the IoS education sub-committee and the editorial board of “Seaview”, the quarterly journal of the IoS.

- **Mr. George Lamplough**  
Partner  
Holman Fenwick Willan

George is a Holman Fenwick Willan Admiralty & Crisis management partner, specialising in collisions, salvage, total loss, wreck removal, groundings, fires, kidnap for ransom and piracy.

George was educated at the University of Otago (Dunedin) and Trinity Hall (Cambridge). He is qualified in New Zealand, Hong Kong and England and Wales, where he is also admitted as a solicitor-advocate in the civil and criminal courts. George has been in Hong Kong for 27 years.

George has a Band 1 ranking in Chambers Greater China 2023 and is ranked in the Hall of Fame in Legal 500 Asia Pacific 2023. Chambers Greater China 2023 states: *"George Lamplough's advice on maritime law and everything associated with that is just pivotal to the success of the whole administration. He has clarity of answers and depth of experience. A brilliant adviser ... a well-established lawyer who has forged a formidable reputation in the field of shipping litigation."*

George is also:

- An integral member of HFW's global Complex Environments Team and Hostage Support Partnership, which in 2017 was awarded United Nations Security Council Commendation Nos. S/Res 2383 (2017) S/2019/867 S/2020/1072 for rescuing 26 hostages kidnapped by Somali pirates.
  - A member of the Hong Kong Law Society Claims Committee, which examines and assesses how claims against solicitors for professional negligence should be handled.
  - A member of the Admiralty Court Users Committee.
  - The Chairman of the Hong Kong Cricket Club.
- **Mr. Raymond T C Wong**  
Principal  
Asia Maritime Adjusting (Hong Kong)

Average Adjuster, fully qualified in 1980 by stringent examination, becoming the first Chinese Fellow of the British Association of Average Adjusters (better-known as AAA). He has been sitting on the Advisory & Dispute Resolution Panel of the AAA.

Raymond started his career in 1966 with the oldest average adjusting firm, Messrs. William Richards & Sons (currently named Richards Hogg Lindley). He was an equity partner of Richards Hogg prior to its incorporation and following its acquisition by Charles Taylor plc., he was appointed to sit on the latter's Board of Directors during 1999/2008. After retirement from the firm he had worked for some 46 years, Raymond continued his service and commitment to the maritime and insurance communities and has launched, in conjunction with colleagues in the region, the average adjusting services under the umbrella of Asia Maritime Adjusting (Hong Kong) within TCWong Average Consulting Ltd.

Raymond is a regular lecturer/speaker on general average and maritime claims related topics. He is a founder member and former chairman of Marine Insurance Club (established in 1979), a former chairman and the current emeritus chairman of Institute of Seatransport (established in 1984) – an institutional member of the HK Maritime Port Board, an honorary advisor of the HK Logistics Management Staff Association (established in 1986) and a founder member and former executive committee member of HK Maritime Law Association (established in 1987). Raymond sat on the executive committee of the HK Shipowners Association during 2003/2011.

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## PANELISTS

### ■ **Mr. Rocky SIU**

Master Mariner, HK Senior Pilot, practising average adjusting at Asia Maritime Adjusting (HK). Rocky studied shipping and logistics at The HK Polytechnic University (2004) and started his career with The China Navigation Co., Ltd. (Swire Shipping). He holds a Master of Law in Maritime Law (City University of HK with The HK Maritime Law Scholarship (2015)). Rocky is an Associate (by qualification examination) of the Association of Average Adjusters; currently sitting on the IoS Executive Committee.

### ■ **Mr. WONG Cho Hor**

Logistics & Projects Consultant and Director of Five Oceans Maritime Ltd.

Wong Cho Hor read Economics & International Relations at University College London. He began his career in 1973 with Five Oceans Maritime and as director has experience in a range of maritime practice, on corporate, ship acquisition, financing, ship-management (shipbuilding & Repairs, Technical & Maintenance, Marine Insurance, Chartering, Operations & Agency, Legal & Disputes) and project financing (Harbour and other infrastructures). He served as a Director of the Charterers P&I Club. He was appointed Sector Specialist for Transport & Logistics by the Hong Kong Council for Accreditation of Academic Qualifications until 31 December 2013. He is currently an Executive Committee member of the Hong Kong Logistics Management Staff Association. He released the Belt & Road Initiative General Theory (BRIGT) in June 2018, and introduced the Interdisciplinary Learning and Interlink Methodology (IDLIM) in September 2021. He was from 2014 the Administrator of the Interdisciplinary Maritime Practice (IMP) (24 monthly sessions) and Belt & Road Initiative Forum (RBIF) (4 bimonthly sessions) Workshop Series with Mr. Raymond Wong as Chair of Panel of Moderators.

### ■ **Mr. Eric WU**

Director  
Head of Underwriting of Eastern Syndicate  
Steamship Mutual Management (HK) Ltd.

A graduate of the Chinese University of Hong Kong; holds a Master of Science in Business Management and has a UK law degree from Manchester Metropolitan University.

Eric joined Steamship Mutual from another IG Club in 2009 and has 18 years of P&I experience. Prior to this he gained 10 years' experience as an average adjuster.

Eric is formerly an Executive Committee member of the Institute of Seatransport.