



# Sanjeev Verma

✉ captksanjeev@gmail.com

📍 35B, Tower 2A, Wings At Sea, LOHAS Park, Hong Kong SAR, China

☎ +852 69925457

## Profile

An experienced professional in the maritime transportation sector with a proven track record of success increases profit through seamless operation and efficient safety standards. In my current role, I helped and developed a Tanker Ship Owner to develop its in-house Ship Management company from scratch and managed to run the ship successfully time chartered with major oil companies. Consistently delivered the highest safety standards while managing the ships within the allocated operating budget.

## Employment History

Managing Director, Landbridge Ship Management (HK) Limited, Hong Kong SAR

November 2018 — Present

Managed and headed the youngest ship management company in Hong Kong from the start, with 6 modern and Eco VLCC tankers taken into full end-to-end management.

- Company's PnL and ESG activities & reporting.
- Asset condition management to retain intrinsic asset value.
- Company policy and evolve definite short and long-term objectives.
- Company's short/medium/long KPI's, objectives, and targets.
- Review annual vessel operating costs.
- New business promotion. Maintaining the company's LinkedIn platform.
- Meeting prospective principals to promote business.
- Oversee the operations, commercial & insurance operations.
- Marine & Technical backup for shipboard operations.
- Technical support for vessel financing deals.
- Approve the recruitment of shore-based personnel.
- Oversee the management of vessel visits by Company personnel.
- Supervise the planning and execution of accidental repairs and dry docking of all vessels.
- Systematize purchasing policies and execute major purchase contracts.
- Compliance with new regulations and rules coming into force.
- Ensures proper investigation is performed for all accidents and injuries on board Company vessels with corrective/ preventive actions taken to prevent a recurrence.
- Overall, in charge of the New-building program/activities of the company.
- Deal with the Media and issue Press Releases as required in coordination with the CEO.
- Deal with contingencies.
- Editor for in-house shipping magazine publishing bi-annually.
- In charge for the annual crew seminar.

## Details

Nationality

Hong Kong SAR

Date / Place of birth

11 January 1976

India

## Links

[LinkedIn](#)

## Skills

Leadership Skills



Effective Time Management



Critical thinking and problem solving



Project Management



Communication Skills



Ability to Multitask



Fast Learner



Ability to Work Under Pressure



## Languages

English



Hindi



## Hobbies

Hiking, playing badminton, listening to music, singing, and meditation

- Representing the company at various platforms – Marine Department Hong Kong, Hong Kong Ship Owner's Association, INTERTANKO, Various Class Societies Technical Forum and committees, and Shell Partner in Safety Program.

## Business Development Director, Landbridge Holdings Limited, Hong Kong SAR

*May 2018 — November 2018*

- Registering a new ship management company, complying with all regulatory requirements.
- Developed the office system, procedure, and human resource team to be able to manage VLCC.
- Handled new-building VLCC projects for owners, liaison with the shipyard and various stakeholders.
- Handled the scrubber project, vetted various makers, verified designs, and worked with repair yards to secure the place for new-build ship retrofitting projects.
- For the existing fleet, vetting the EGCS systems, completing the due diligence process, and concluding the EGCS retrofit project contract.
- Developing office SMS systems as per the ISO and ISM standards.
- Working with various ERP solutions, selecting a system, and working with the vendor to integrate and customize the system to company needs.
- Scrutinizing various crew resources companies in China, the Philippines, and India and selecting, completing due diligence, and concluding the agreements.
- Developed the website and LinkedIn social media platform for the ship management company.

## Head – HSEQ & Vetting Department, Wah Kwong Ship Management (HK) Limited, Hong Kong SAR

*September 2012 — May 2018*

- Managing the entire fleet, including in-house managed and the 3rd party managed ships for HSEQ / Marine / Vetting issues and handling TMSA / Rightship compliance.
- Developing in-house training courses for post-sea courses for our training centre at Qingdao.
- Responsible for fleet-wise post-sea courses and visiting faculty at Weihai University, Shandong.
- Development, Incorporation, and Management of QSSHE systems following ISM, ISPS, ISO 9001, ISO14001, ISO18001, SIRE, CDI, TMSA, DBMS and implemented same successfully.
- Project management for smart-data management (DNVGL ShipManager) across the fleet to improve fleet performance.
- Managing dry-bulk ships on the Rightship related issue and maintaining star-rating.
- Managing a fleet of tankers to the highest OCIMF and TMSA standards.
- In-charge for office TMSA audits by Shell, BP, Equinor, Exxon Mobil and PTT.
- Implemented various smart systems across the organization – ECDIS, gas equipment solution system, computer-based training systems, electronic publications, and data management system.
- Editor for in-house shipping magazine publishing bi-annually.

- Representing the company at various platforms – Shipping Consultative Committee, Marine Department Hong Kong, INTERTANKO and Shell CEO Ship visit program.

### OCIMF Category-I SIRE Inspector, Pac Marine Services Hong Kong, Hong Kong SAR

*May 2010 — September 2012*

- **OCIMF Category-I SIRE Inspector** inspecting and carrying out risk assessment on the Oil, Chemical & LPG/LNG ships offered for charter and avoidance of the deficient ship for **Shell, Chevron, Exxon Mobil (IMT), Equinor, Lukoil, Idemitsu, ENOC and Abu Dhabi National Oil Company (ADNOC)**. This enables them to conduct a risk analysis and assess a vessel's suitability before chartering the vessel concerned for their business. Inspected over 175 ships (including **20 LPG tankers and 3 LNG tankers** during this period). LPG tankers inspected were fully pressurized, semi pressurized-semi refrigerated, and fully refrigerated types.
- **My inspection report for LNG tanker "Dapeng Sun" was praised by SHELL for an excellent description of the ship's system and reporting in 2012.**
- **CDI accredited Terminal Inspector** for carrying out a risk assessment on bulk liquid Chemical/Gas storage terminals.
- **Cargo Loss control supervision** on board Chemical tankers on behalf of "Tricon Energy" & "Dow Chemicals".
- **P&I conditional surveys** for wet & dry ships. P&I investigations, conditional vessel surveys for leading P&I clubs based out of Hong Kong.
- **Safety Inspection and audit of Oil tankers** on behalf of "Terminal Operating Companies – Vopak, Oiltanking, Horizon Terminal & Universal Terminal".
- Sale and Purchase inspections. Pre-time charter inspections.
- **Flag state inspection** for **Marshall Island Administration**.

### Training Superintendent, Thome Ship Management Pte. Singapore Ltd., Singapore

*December 2009 — May 2010*

- Onboard Trainer, **Pre-Vetting Inspector**, and **ISM / ISPS Auditor** with Pioneer India Ltd. For their principals, "Thome Ship management Ltd., Singapore."
- Completed assignment of various types of tankers, including **three fully pressurized Ethylene careers**. Each assignment lasted for a minimum of two weeks.
- Implementation and maintenance of the company safety management and quality systems, overseeing all quality control procedures to ensure conformity with corporate specifications and standards in all respects.
- QSHE, Navigation & Cargo Audits.

### Loss Control Expeditior, Oil Inspections (UK) Ltd., Mumbai

*March 2009 — December 2010*

- Demonstrated minimal losses to clients while loading and unloading energy products at marine terminals in the Indian sub-continent.
- Observe the entire cargo loading / discharging operations.

### Ship Captain, Wilhelmsen Ship Management (Malaysia) Bhd., Kuala Lumpur

*March 2006 — March 2009*

- Commanded and managed a crew of over 25 while sailing with VLCC/Aframaxes and delivered cargo safely all around the world.
- Prepared ships for inspection by various authorities.

- Increased efficiency by reducing the off-hire period.

### Chief Officer, OMCI Ltd., Mumbai

*August 2001 — March 2006*

- Served as a senior officer and managed a crew of over 25 while sailing with some of the very large-sized Oil/Chemical Tankers, delivering cargo safely worldwide. Prepared ships for inspection by various authorities
- Increased efficiency by reducing the off-hire period

### Junior Officer and Mid-management Officer, Wallem Ship Management (HK) Ltd., Mumbai

*December 1996 — August 2001*

- Enhanced performance by providing assistance to a senior officer and improving overall
- performance.
- Demonstrated leadership skills while managing the workforce on board to achieve the minimum off-hire period.

## Education

### B. Sc. in Nautical Sciences, University of Mumbai (TS Chanakya), Mumbai

*August 1993 — August 1996*

- Graduated First Class with distinction

### MBA (Finance and Strategy), HKUST - School of Business, Hong Kong SAR

*August 2015 — September 2017*

- Completed part-time Master's in Business Administration (MBA) in Finance and Strategy.
- Selected in the batch of 120 students with diverse backgrounds and experience.
- I was the only student with a shipping/maritime background.
- The average working experience of the class was 12 years, with students from 24 countries.
- GPA 3.6

### Sigma Black Belt for lean operations, Six Sigma Institute Hong Kong, Hong Kong SAR

*August 2015 — November 2015*

## Courses

### Sire accredited Cat-1 inspector for Oil, Chemical & LPG/LNG Tankers, OCIMF

*May 2010 — September 2012*

### Rightship Inspector, Rightship

*May 2010 — September 2012*

### CDI accredited terminal inspector and auditor, CDI

*April 2011 — Present*

### Master Mariner (Class 1), Govt. of India

*January 2005 — January 2014*

### Associated Fellow, Nautical Institute

*January 2015 — Present*

## Fellow, Institute of Chartered Shipbrokers (ICS)

*January 2019 — Present*

### **References**

References available upon request

### **Extra-curricular activities**

Voluntary Teacher for ICS PQE Course Preparatory Courses, ICS, Hong Kong SAR

*January 2019 — Present*

Voluntary teacher for the following courses PQE examination:

- Tanker Chartering
- Shipping Business
- Shipping Finance
- Ship Management

Member - Marine Sub Committee, HKSOA, Hong Kong SAR

*September 2019 — Present*

Member of the Marine Sub Committee of the HKSOA.

Member - MPET Sub Committee, HKSOA, Hong Kong SAR

*September 2019 — Present*

Member of the Marine Professional, Education and Training Sub Committee of the HKSOA.

Member - Insurance and Liability Sub Committee, HKSOA, Hong Kong SAR

*September 2019 — Present*

Member of the Insurance and Liability Sub Committee of the HKSOA.

Member - Various Classification Society, Hong Kong SAR

*September 2018 — Present*

Member of the technical committees of the following classification societies:

- Bureau Veritas
- Lloyd's Register
- DNV
- CCS
- ABS

Vice Chairman, Institute of Chartered Shipbrokers , Hong Kong Branch

*November 2022 — Present*

Elected as Vice Chairman of the ICS Hong Kong Branch.

Voluntary Teacher for Institute of Seatransport (IOS), Institute of Seatransport (IOS), Hong Kong SAR

*August 2022 — Present*

Voluntary teacher for the following courses:

- Tanker Chartering
- Ship Operation Management